



KONICA MINOLTA



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News Release

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Konica Minolta Honors Document Solutions of Kenilworth, NJ with 2012 Pro-Tech Service Award for Service Excellence

Ramsey, N.J. and Document Solutions, NJ – February 22, 2012 – Konica Minolta Business Solutions U.S.A., Inc. ([Konica Minolta](#)) today announced that Document Solutions of Kenilworth, NJ has been honored with a 2012 Pro-Tech Service Award, which recognizes those Konica Minolta dealerships that demonstrate the highest commitment to customer support and satisfaction. The award-winning dealerships were announced in early January at an awards dinner held during Konica Minolta's "Inspire Customer Passion" Business Conference and Product Expo held at the Bellagio in Las Vegas.

"Providing excellent service has become increasingly important in our industry, and Konica Minolta is committed to assuring the highest performance standards across our organization," said James Ingrassia, vice president, solutions support division, Konica Minolta Business Solutions U.S.A., Inc. "The Pro-Tech Service Award represents Konica Minolta's gold standard for service competence and proficiency. There is no higher honor for an authorized Konica Minolta dealer partner and Document Solutions should be very proud of its achievement."

A 6-time Pro-Tech Service Award winner, Document Solutions headed by Kevin O'Connor and Kevin Roth is dedicated to delivering professional, reliable service and maximum performance for Konica Minolta's award-winning lines of digital imaging products. To attain the Pro-Tech standard, each element of Document Solutions' operation was evaluated and measured, including its management skills, inventory control systems, technical expertise, dispatch systems and customer satisfaction ratings.

"The Pro-Tech Service Award is a mark of distinction which we are proud to showcase as it symbolizes our commitment to offering the best business practices in our marketplace," said Kevin Roth, CEO, Kenilworth. "This award certifies to our customer base that we have the skills, people and systems to keep their Konica Minolta equipment operating at the highest level of productivity. Additionally, it provides our customers another great reason to count on Konica Minolta and Document Solutions for all of their printing needs."

About Konica Minolta

Konica Minolta Business Solutions U.S.A., Inc. is a leader in advanced document management technologies and Managed IT Services for the desktop to the print shop. For the fifth consecutive year, Konica Minolta was recognized as the [#1 Brand for Customer Loyalty](#) in the MFP Office Copier Market by Brand Keys. BLI has named Konica Minolta [2012 "Document Imaging Solutions Line of the Year"](#) and ["A3 MFP Line of the Year"](#) award winner for the company's solution portfolio and award-winning line of bizhub Multifunctional Products. For more information, please visit www.CountOnKonicaMinolta.com and follow Konica Minolta on [Facebook](#), [YouTube](#), and [Twitter](#).

About Document Solutions

Document Solutions is an award winning service and technology provider. Document Solutions operates as an office document technology company specializing in sales, leases and service of



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