



KONICA MINOLTA

# PRO-TECH 2026

**SERVICE, SUPPORT AND SATISFACTION-  
SECOND TO NONE**



A PROUD WINNER  
KONICA MINOLTA  
**PRO-TECH**  
SERVICE CENTER  
2026  
SERVICE EXCELLENCE

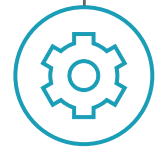
**RECIPIENT OF THE PRO-TECH SERVICE AWARD FOR 2026  
THROUGH DEDICATION TO SERVICE EXCELLENCE**

DOCUMENT SOLUTIONS, LLC  
KENILWORTH, NJ | NEW YORK, NY

Giving Shape to Ideas



#### THE PRO-TECH STANDARD



TECHNICAL EXPERTISE



INVENTORY CONTROL



DISPATCH SYSTEMS



MANAGEMENT SKILLS



CUSTOMER SATISFACTION

## THE PRO-TECH PROMISE.

Service, Support and Satisfaction—Second to None. The Pro-Tech Service Award recognizes those Konica Minolta dealers who have demonstrated an exceptional commitment to customer support and satisfaction. The Pro-Tech Service standard is challenging—and the evaluation procedure is rigorous and far-reaching.

Every element of the service operation is scrutinized, including technical expertise, inventory control, dispatch systems, management skills and customer satisfaction to become a Pro-Tech certified dealer. This rigid standard is the reason our Pro-Tech Award has become such a powerful symbol of dedication and proficiency. Attaining Pro-Tech certification requires dedication to providing elite support and becoming a member of the Pro-Tech group is indeed an honor.

## EXCELLENCE. COMMITMENT. CONFIDENCE.



## EXCELLENCE

You can count on your Pro-Tech certified dealer to give you their best effort, every day of the year—offering every Konica Minolta customer the benefit of a broad range of enhanced technical and management skills, including:

- Professional, customer-oriented service department management and administration policies
- Service response times significantly better than the industry average
- Preventive maintenance programs that ensure maximum uptime and superior performance
- Inventory control systems that provide immediate access to replacement parts and components
- Comprehensive training programs and performance reviews to maintain the highest level of expertise
- Skilled technical specialists and service personnel trained on your specific products

*Ken Stadi*

### **Kevin Streuli**

Vice President Solutions Support Division  
Konica Minolta Business Solutions, U.S.A.

## COMMITMENT

As your Konica Minolta Pro-Tech dealer, we are committed to your satisfaction—and Konica Minolta reflects this commitment throughout its organization. Of all major manufacturers in our industry, Konica Minolta was the first to offer a program of this kind and continues its leadership role by setting the highest standards of performance, customer service and product support. The nationwide network of Konica Minolta dealers offers a state-of-the-art product lineup that is unsurpassed.

## CONFIDENCE

The Pro-Tech certification award gives every Konica Minolta customer a distinct advantage: The assurance of knowing that your Konica Minolta dealers have the skills, the technical training and the dedication to keep your equipment operating at the peak of productivity. If you're choosing a technology partner, that's an advantage worth considering.

A PROUD WINNER

**KONICA MINOLTA**  
**PRO-TECH**  
**SERVICE CENTER**

2026

SERVICE EXCELLENCE



Jorge Campos, the Service Manager at Document Solutions, shared that  
 “I am incredibly proud of our Service Team for achieving Konica Minolta Pro-Tech certification for the 20th consecutive year—an outstanding milestone! This accomplishment reflects our relentless dedication, hard work, and unwavering commitment to delivering the highest level of service to our customers every single day. Businesses depend on their technology to perform, and our role is to make sure it does. This 20-year milestone shows our commitment to delivering service that is responsive, dependable, and built to support long-term success.”

**PARTNERSHIP.**

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

**INFORMATION MANAGEMENT**

- Intelligent Information Management (IIM)
- Document Management
- Automated Workflow Solutions
- Business Process Automation
- Security and Compliance
- Mobility
- eDiscovery Services

**IT SERVICES**

- Application Services
- Cloud Services
- IT Security
- Managed IT Services
- IT Consulting & Projects

**TECHNOLOGY**

- Office Multifunction Business Solutions
- Commercial and Production Printers
- Wide Format Printers
- Laptops, Desktops and Computer Hardware
- Servers and Networking Equipment
- Managed Print Services (MPS)
- Managed Enterprise Services

For complete information on Konica Minolta products and solutions, please visit: [CountOnKonicaMinolta.com](https://www.CountOnKonicaMinolta.com)

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**20 Year**  
**KONICA MINOLTA AUTHORIZED**  
**PRO-TECH**  
**SERVICE CENTER**

**DS Business Life Simplified**  
**COPIER TEAM**

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Item #: ProTech\_Brchr\_Dealer  
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